

OPI-integris & CMC Industrial Electronics Ltd. Announce “Digital Alliance” to Commercial Grain Processing Industry



CMC CEO Doug Forst and OPI-integris CEO Dave Crompton toast a packed room of commercial grain professionals at a cocktail reception where they announced their new Digital Alliance.

Portland, OR-At precisely 7:15 p.m. PST on the evening of February 27, 2011, OPI-integris, the world leader for Advanced Grain Management solutions and CMC Industrial Electronics Ltd., the leader for HazMon technology announced their Digital Alliance at a reception held at the Portland Convention Center following day one of the 2011 Grain Elevator And Processing Society (GEAPS) Exchange.

In a speech delivered by CMC CEO Doug Forst and OPI-integris CEO Dave Crompton, they explained how their new alliance will bring the digital revolution to the grain processing industry. As Forst described, “Both of our systems will now work together on an integrated platform. What this means is that our hazard monitoring can operate seamlessly with OPI-integris Advanced Grain Management grain monitoring software, to provide the grain industry with a single, elegant, hazardous location-approved solution.

Crompton further elaborated saying, “Our alliance represents a new digital standard that will change the way grain facilities are managed, starting now and for decades to come.”

One of the key points Forst and Crompton addressed dealt with legacy-related concerns, by reassuring grain processors that their new digital platform would allow for the integration of current Thermocouple cables, while providing a digital solution over time. According to Crompton, “For those Thermocouple cables at, or approaching, end-of-life you now have the ability to change up to digital technology, for improved accuracy, reliability and capability...as your budget allows, and without having to make a wholesale change-over of your entire system.”

Another key offering of the Digital Alliance is the ability to seamlessly and easily tie into the balance of Plant Control systems, which Forst says will simplify plant information operations, “It’s a single point of display for all plant information management needs...Imagine, only one PC on the control room desk displaying plant operations, performing hazards functions, and managing grain quality.”

For more information about OPI-integris and CMC Industrial Electronics Ltd. and their new Digital Alliance you can visit their web sites at www.advancedgrainmanagement.com and www.cmcintl.com.

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